

“The Best Ideas”
CRS 202 Gallery Walk

- 1. New Business Tools I Need:**
- 2. To Establish Trust & Rapport I will:**
- 3. When Writing An Offer I Will:**
- 4. To Give Value Added Service I Will:**
- 5. When Writing Ads I Will:**
- 6. To Become “REALTOR[®] of Choice” I Will:**
- 7. When Working With An In-Town Buyer I Will:**
- 8. When Working With An Internet Buyer I Will:**
- 9. When Working With An Out –of-Town Buyer I Will:**
- 10. A System I Will Implement:**
- 11. To Be A Better Negotiator I Will:**
- 12. Best Idea From This Class:**