

Effective Buyer Sales Strategies

M	M	Y	S	M	E	T	S	Y	S	N	O	T	I	E
B	U	Y	E	R	E	H	O	N	O	J	I	C	J	S
I	N	T	E	R	N	E	T	I	N	M	C	E	H	A
N	D	W	T	C	B	U	T	E	E	C	H	P	R	B
R	O	Y	T	G	L	A	G	D	J	O	E	S	E	A
P	E	W	I	O	M	O	P	Q	Q	U	C	O	F	T
D	Z	L	E	R	T	T	S	V	P	N	K	R	E	A
A	P	P	O	I	N	T	M	E	N	T	L	P	R	D
N	Q	F	A	C	V	C	R	R	Q	E	I	A	R	H
S	N	T	A	V	A	R	O	O	M	R	S	O	A	C
I	E	L	B	C	Y	T	E	U	P	H	T	F	L	N
E	S	I	V	T	K	A	I	T	N	P	S	F	D	I
N	O	I	T	C	E	J	B	O	N	S	A	E	R	L
E	U	G	O	L	A	I	D	G	N	I	E	R	O	F
N	M	E	C	U	S	T	O	M	E	R	Q	L	F	C

APPOINTMENT
BUYER
CHECKLISTS
CLOSE
COUNSEL
COUNTER
CUSTOMER

DATABASE
DIALOGUE
FLINCH
FORD
INFORMATION
INTERNET
INTERVIEW

NEGOTIATE
OBJECTION
OFFER
POWER
PROSPECT
RAPPORT
REFERRAL

RELOCATION
SYSTEMS
TIME
WISE